Flowpoint BUSINESS ADVISORY

LPG SUPPLIERS AND DISTRIBUTORS

A sharper view of LPG commercial performance.

For LPG distributors, dealers and multi-site gas businesses.

Customer and channel margins

Review customer mix, dealer economics, pricing discipline and account priorities.

Delivery and asset economics

Examine delivery cost-to-serve, branch performance and cylinder or stock controls.

Practical execution

Align sales and operations around a small number of measurable commercial priorities.

START WITH A COMMERCIAL PERFORMANCE REVIEW

$4,800 + GST | one business unit, one agreed question

Up to three adviser days over 2–3 weeks. Selected data review, key discussions and a management readout with three priorities and a 90-day action plan.

Scope and data readiness agreed before booking. Further work quoted separately.

Scott Sparre GAICD

Senior executive experience in energy and industrial businesses, including national LPG leadership, P&L; responsibility and multi-site operations.

Implementation support and interim operational leadership available under a separate scope. LPG work focuses on commercial and operating management.

Arrange a 30-minute discussion with Scott

scott@flowpointbusinessadvisory.com.au

Melbourne | Assignments across Australia