Flowpoint
BUSINESS ADVISORY

INDUSTRIAL SERVICES

# Know which work earns its return.

For owners and leaders of maintenance, engineering and technical service businesses.

### Job and customer profitability

Review quoted versus actual job margins, scope changes and repeat work.

### Operational delivery

Clarify scheduling priorities, resource use and the handover between sales and operations.

### Management discipline

Agree a short set of measures, decision owners and a weekly review cadence.

**START WITH A COMMERCIAL PERFORMANCE REVIEW**

## $4,800 + GST | one business unit, one agreed question

Up to three adviser days over 2–3 weeks. Selected data review, key discussions and a management readout with three priorities and a 90-day action plan.

Scope and data readiness agreed before booking. Further work quoted separately.

## Scott Sparre GAICD

Senior executive experience in energy and industrial businesses, including national LPG leadership, P&L; responsibility and multi-site operations.

Implementation support and interim operational leadership available under a separate scope.

**Arrange a 30-minute discussion with Scott**

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Melbourne | Assignments across Australia