Flowpoint
BUSINESS ADVISORY

ENERGY AND UTILITY SUPPLY CHAINS

Make commercial execution match your capability.

For equipment suppliers and service businesses supporting energy and utilities.

Opportunity quality

Focus bids and account activity on opportunities that fit capacity and margin requirements.

Contract performance

Examine pricing, scope changes, service obligations and customer-level returns.

Delivery and leadership

Connect commercial commitments to operating capacity and clear accountability.

START WITH A COMMERCIAL PERFORMANCE REVIEW

$4,800 + GST | one business unit, one agreed question

Up to three adviser days over 2–3 weeks. Selected data review, key discussions and a management readout with three priorities and a 90-day action plan.

Scope and data readiness agreed before booking. Further work quoted separately.

Scott Sparre GAICD

Senior executive experience in energy and industrial businesses, including national LPG leadership, P&L; responsibility and multi-site operations.

Implementation support and interim operational leadership available under a separate scope.

Arrange a 30-minute discussion with Scott

scott@flowpointbusinessadvisory.com.au

Melbourne | Assignments across Australia